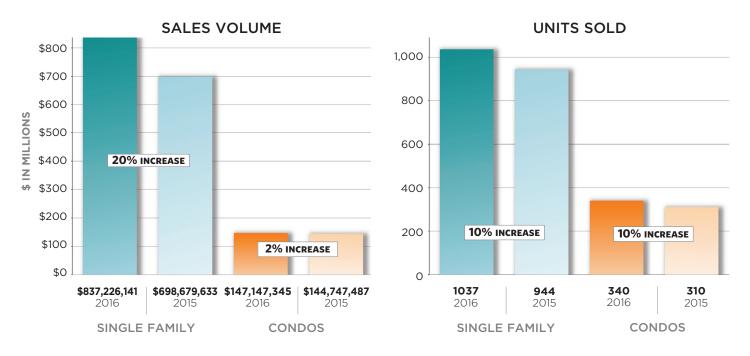
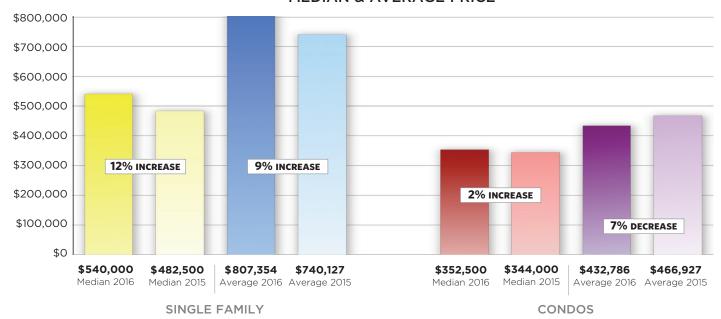
LAKE TAHOE

2016 3rd Quarter Statistics January 1st - September 30th

2016 vs 2015



MEDIAN & AVERAGE PRICE





LAKE TAHOE

2016 3rd Quarter Statistics January 1st - September 30th

2016 vs 2015

ш	SINGLE FAMILY	2016	2015	%	CONDOS	2016	2015	% _
A G	Volume	\$216,666,107	\$168,253,030	29%	Volume	\$74,483,325	\$67,085,637	11%
3	Units	165	135	22%	Units	148	140	6%
>	Median Price	\$1,039,000	\$940,000	11%	Median Price	\$415,500	\$409,000	2%
HZ.	Average Price	\$1,313,128	\$1,246,319	5%	Average Price	\$503,266	\$479,183	5%
占	Units Under \$1 Mil	78	79	-1%	Units Under \$500	101	105	-4%
Z	Units Over \$1 Mil	87	56	55%	Units Over \$500	47	35	34%

	SINGLE FAMILY	2016	2015	%	CONDOS	2016	2015	%
Щ	Volume	\$111,184,659	\$87,013,750	28%	Volume	\$26,095,400	\$19,689,225	33%
K	Units	94	74	27%	Units	65	46	41%
고	Median Price	\$800,000	\$755,000	6%	Median Price	\$342,000	\$362,500	-6%
ST	Average Price	\$1,182,815	\$1,175,861	1%	Average Price	\$401,467	\$428,026	-6%
ĕ	Units Under \$1 Mil	62	50	24%	Units Under \$500	56	38	47%
	Units Over \$1 Mil	32	24	33%	Units Over \$500	9	8	13%

	SINGLE FAMILY	2016	2015	%	CONDOS	2016	2015	%
쀭	Volume	\$261,910,623	\$210,366,617	25%	Volume	\$21,327,120	\$23,965,700	-11%
오	Units	527	484	9%	Units	70	62	13%
S	Median Price	\$405,000	\$359,000	13%	Median Price	\$297,500	\$266,500	12%
丰	Average Price	\$496,984	\$434,642	14%	Average Price	\$304,673	\$386,544	-21%
õ	Units Under \$1 Mil	506	471	7%	Units Under \$500	60	54	11%
0,	Units Over \$1 Mil	21	13	62%	Units Over \$500	10	8	25%

SINGLE FAMILY	2016	2015	%	CONDOS	2016	2015	%
Volume	\$247,464,752	\$233,046,236	6%	Volume	\$25,241,500	\$34,006,925	-26%
Units	251	251	0%	Units	57	62	-8%
Median Price	\$580,000	\$550,000	5%	Median Price	\$347,500	\$355,000	-2%
Average Price	\$985,915	\$928,471	6%	Average Price	\$442,834	\$548,498	-19%
Units Under \$1 Mil	203	211	-4%	Units Under \$500	45	43	5%
Units Over \$1 Mil	48	40	20%	Units Over \$500	12	19	-37%

	SINGLE FAMILY	2016	2015	%	CONDOS	2016	2015	%
S	Volume	\$837,226,141	\$698,679,633	20%	Volume	\$147,147,345	\$144,747,487	2%
¥	Units	1037	944	10%	Units	340	310	10%
6	Median Price	\$540,000	\$482,500	12%	Median Price	\$352,500	\$344,000	2%
m	Average Price	\$807,354	\$740,127	9%	Average Price	\$432,786	\$466,927	-7%
Ť	Units Under \$1 Mil	849	811	5%	Units Under \$500	262	240	9%
	Units Over \$1 Mil	188	133	41%	Units Over \$500	78	70	11%

